

About Us

Element IS Consulting Service was formed in 2004 by a group of IT consultants who have worked for companies such as Unilever North America, Pfizer, Schick, AXA, Federal Reserve Bank of NY, XL America, Kaiser Permanente, Swiss Re and others.

We specialize in the area of application packaging. Each of our consultants has a minimum of five years of experience in the area of application packaging and distribution for Fortune 500 companies. Some of our consultants have been packaging applications since the mid 1990's.

Unlike other fields in IT, application packaging cannot be taught in a workshop, nor completed by simply following a checklist alone. The difference between a good packager and a great packager is the number of applications he or she has packaged. Only by packaging many different applications and experiencing "real world" scenarios in many different environments will an ordinary application packager become a great one. Element IS Consulting Service employs only the best. We do not hire substandard packagers from the job boards based on low rates. Our commitment to excellence forbids us.

We can leverage our knowledge and past experiences of application packaging and achieve an economy of scale by working with several clients at once. We see ourselves as a better and more cost-efficient application packaging department within your company.

Our Services

We are extreme specialists in the area of application packaging. As such, we are familiar with all aspects of packaging applications offering the following specific services:

Consulting Services

- 1) *Packaging Assessment*: We have in-house consultants who will assess, review and troubleshoot your packaging environment and recommend improvements to streamline your operation.
- 2) *Application Packaging Architect Service*: One of our in-house technical specialist will come to your location to assist in setting up and creating a new application packaging environment suited specifically to your needs.
- 3) *Training*: One of our seasoned application packaging expert will come on site to train your existing staff and teach the industry's best practices on how to package applications.
- 4) *Application Packaging*: We have experienced application packagers who can come onsite to package applications.
- 5) *Application Coordination*: We have application coordinators who can manage and coordinate your packaging environment to achieve peak efficiency.

Outsourcing Services

In addition to our onsite consulting services, we can outsource your application packaging needs. Additionally, our outsourcing services are transparent and seamless to our customers. We offer two different levels of outsourcing to fit your needs:

- 1) *Total Outsourcing Solution*: This service will allow our customers to concentrate on what they do best and leave all application packaging functions to us.
- 2) *Fractional Outsourcing Service*: This service will allow companies to choose how much and when they want to outsource. Many companies use this service to supplement existing staff when the workload increases during a rollout or an application refresh, or simply when they get more application requests than they can handle.

Consultants

Ty Chung, Sr. Application Architect

Ty has been packaging applications since 1999 at Kaiser Permanente. Since then he has accumulated vast experience in packaging applications, application coordination, Wise server configuration, application lead, application packaging process improvements and application testing for many different clients and environments. Some of his past clients include Unilever, AXA, XL Global Service, Merrill Lynch, Swiss RE, LVMH, Wyndham Vacation Ownership, CIGNA, and others.

Robert Rotondi, Sr. Application Packager and Windows Architect

Robert has been packaging applications since the mid 1990's before anyone else had even heard of it. Since then he has taught application packaging to many others in the East Coast area and lead several global rollout efforts in the area of application packaging. Some of his past clients include Unilever, Kaiser Permanente, Prudential, NCO, NFL, and others.

Mike Keenan, Sr. Application Packaging/Distribution Specialist

Mike has been packaging applications since 2001. He also specializes in application distribution. Some of his past clients include Unilever, Schick, Swiss RE and XL Global Services.

Our Philosophy

We understand that application packaging is a task that most companies consider, if at all, as an afterthought. We believe the opposite. We have seen how critical application packaging can be to a business. When done correctly, application packaging can save time and money. Here are some compelling benefits to packaging applications:

- 1) *Enforce standards:* When a packaged application is installed, you know that users in worldwide received the software with the same configuration.
- 2) *More reliable applications:* Potential conflicts with existing software are resolved during the packaging process before it ever reaches a user's desktop.
- 3) *Increased cost and time savings:* Since application packaging enforces standards and reduces software conflicts, calls to the service desk are reduced. Visits to the user's desk to configure and troubleshoot software are diminished. Applications are deployed faster, with greater success.

A business will gain these benefits and more if application packaging is done correctly. However, many companies never implement it correctly for a variety of reasons, the most critical factor being the lack of highly experienced packagers. This is where we can help you.

Contact Us

Element IS Consulting Service is uniquely positioned to deliver outstanding application packaging services structured to your business needs and technical environment. Our years of experience have given us in-depth knowledge of application packaging technologies and methods. By utilizing our expertise in Windows Installer technologies, we have a track record of producing quality packages with high stability and reliability, thereby reducing help desk support costs.

Element IS Consulting Service offers flexible application packaging solutions to meet our clients' needs. Additionally, we offer flexible outsourcing solutions – from providing consultants to supplement existing staff to complete remote packaging solutions. Whatever your application packaging needs, we have the knowledge and experience to ensure your success.

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